IBS
INTERNATIONAL BUSINESS SOLUTIONS LLC

COMPANY PROFILE

signotec
e-signature solutions

SESAMI

UIC PAY WORLD

Mobilebase

Newland
SCANNING MADE SIMPLE

IDEMIA

FUTRONIC

DIGITAL CHECK

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About Us

Tailored Solutions for Modern Business Needs

With decades of experience, a commitment to quality, and robust after-sales support, IBS is the trusted partner for businesses seeking innovative and tailored solutions to achieve sustainable growth and success.

CORE SERVICES
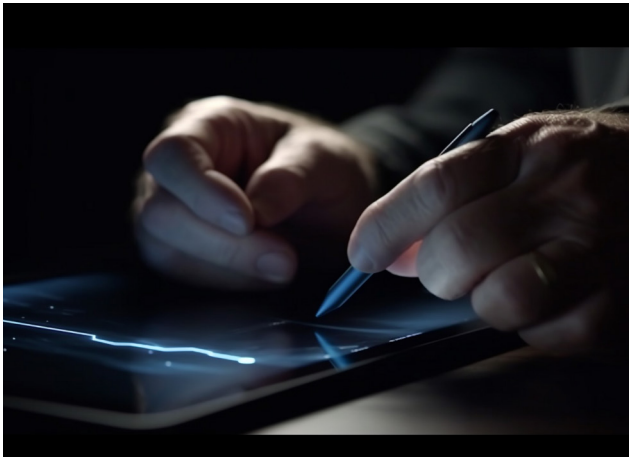
At IBS, we deliver customized data collection and supply chain management solutions, empowering businesses across industries to operate more efficiently and effectively. Leveraging innovative technologies and a customer-centric approach, we are committed to addressing the unique challenges of our clients with precision and reliability.

We provide specialized solutions for:

• **Valet Parking Management:** Streamlined parking operations powered by customized Microsoft-based platforms.
• A**sset Registration and Stock Taking:** Advanced tools for inventory tracking and control.
• **Warehousing and Distribution:** Scalable systems designed for seamless logistics management.
• **Signature Capturing Solutions:** Secure and efficient digital workflows for diverse sectors

As a leading supplier of specialized equipment, we offer:

• Cheque Scanners
• Signature Pads
• Receipt and Barcode Printers
• Barcode Scanners
• Portable Data Terminals (PDTs)

Our expertise extends to industries such as retail, healthcare, banking, transportation, manufacturing, and postal services. With a robust portfolio of Microsoft-based solutions and state-of-the-art hardware, IBS ensures seamless integration into your existing infrastructure, enhancing operational efficiency and accuracy.

Tailored Experiences

Focus on delivering personalized solutions that align with a business's unique needs, goals, and challenges. By understanding specific requirements, these experiences ensure that technology solutions are not one-size-fits-all but rather crafted to maximize efficiency, drive growth, and create meaningful impact for each business.

Cutting-Edge Technology

Represents the latest advancements in innovation, designed to drive efficiency, enhance performance, and give businesses a competitive edge. It ensures that solutions are modern, forward-thinking, and capable of addressing current and future challenges.

After-Sales Support Excellence

Ensures businesses receive ongoing assistance, troubleshooting, and updates after implementing technology solutions. It fosters trust, maximizes product value, and ensures long-term success through dedicated care and responsive service.

VISION & MISSION

Driving innovation, delivering excellence, empowering growth.

OUR VISION

To be the foremost provider of cutting-edge data collection technology and customized solutions in the GCC region and beyond. At IBS, we envision empowering businesses of all sizes with innovative tools that drive efficiency, productivity, and growth. By embracing the latest advancements in hardware and software technology, we aim to be a trusted partner in transforming businesses into digitally advanced, future ready enterprises. Our vision is to lead the industry through unwavering commitment to quality, customer-centric solutions, and a forward-thinking approach to innovation.

OUR MISSION

At International Business Solutions (IBS), our mission is to deliver high-quality, customized hardware and software solutions that meet the unique needs of our clients. We are committed to fostering long-term partnerships by providing exceptional service, leveraging the latest technologies, and maintaining the highest standards of integrity and professionalism.

The History

Founded in 1997, IBS has grown into a leading provider of cutting-edge data collection technology, hardware solutions, and customized software services across the GCC region.

International Business Solutions (IBS) was established in Dubai, UAE, in 1997, with a vision to provide high-quality data collection technology solutions to the GCC market.

Over the years, IBS has evolved into a leading supplier of specialized peripheral hardware and customized software solutions, catering to financial institutions and small to medium sized enterprises (SMEs).

Why Choose Us

At IBS, our commitment goes beyond delivering products; we provide value-driven, customized solutions that empower your business to excel. Here's why we are the trusted choice for firms across industries:

1

Tailored Solutions for Unique Needs

- **We ensures 100% client satisfaction rate** in delivering customized solutions that address specific pain points.
- Proven ability to integrate products seamlessly into existing infrastructure.

2

Exclusive Retail Partnerships

- **Sole distributor** for industry-leading brands like Signotec, Mobilebase, UIC Payworld, and ARCA in the region.
- Access to the latest technology and premium product lines.

3

Robust After-Sales Support

- **24/7 dedicated support** team ensuring minimal downtime and maximum efficiency.
- **98% response rate** for maintenance and troubleshooting within 24 hours.
- Comprehensive training programs to upskill your workforce for new technology adoption.

4

Proven Expertise and Reliability

- Over **27+ years of industry experience** providing IT solutions tailored to diverse industries.

5

Measurable Business Impact

- Clients report up to **30% improvement in operational efficiency** after integrating IBS solutions.
- **20% cost savings** on hardware and software upgrades due to tailored packages and efficient implementation.

6

Future-Ready Technology

- Constantly evolving product portfolio to keep businesses at the forefront of innovation.
- Scalable solutions that grow with your business needs.

Core Products & Services

Overview of IBS's flagship products and services, highlighting their exclusivity as a sole retailer and robust after-sales support.

signotec
e-signature solutions

SESAMI

UIC PAY WORLD

Mobilebase

Signotec
The Leading Digital Signature Solution

IBS is proud to be the official distributor of Signotec products in the region, offering premium German-engineered signature pads renowned for their precision, reliability, and cutting-edge technology.
Signotec devices are designed to cater to a variety of industries, ensuring secure, efficient, and high-quality digital signature capture for seamless workflows.

Signotec Delta

Overview:
The Signotec Delta is a premium device designed to display entire A4 documents in original width, providing an optimal interface for secure digital signatures.

Key Features:
- 10.1" (25.6 cm) color display with a resolution of **1,280 x 800 pixels.**
- Displays entire A4 documents with **original width** for easy viewing and signing.
- Battery-free pen with **2,048 pressure levels** and a **500 Hz sampling rate** for exceptional precision.
- Equipped with an **ERT sensor** (reacts only to the pen) with a life expectancy of approximately **30 million signatures**.

Applications:
Banking, healthcare, government, and industries requiring full document display and secure digital workflows.

Signotec Sigma

Overview:
Compact and robust, the Signotec Sigma is perfect for precise signature capture, offering an efficient solution for space-conscious environments.

Key Features:
- 4" (10.4 cm) mono display with a resolution of **320 x 160 pixels.**
- Special foil surface designed for **precise pen input**.
- Batteryless pen with a **spring-loaded pen tip** for smooth operation.
- **1,024 pressure stages** and a **500 Hz sampling rate** for accurate data capture.

Applications:
Retail, counters, and other environments requiring compact and reliable signature solutions.

Signotec Gamma

Overview:

A sleek and modern signature pad, the Signotec Gamma combines aesthetic design with high-performance features, recognized as a winner of the German Design Award 2016.

Key Features:

• 5" (12.6 cm) color display with a resolution of **800 x 480 pixels.**
• Equipped with a modern **ERT sensor** that reacts only to the pen, ensuring accuracy and durability.
• Battery-free pen with a life expectancy of approximately **30 million signatures**.
• **Award-winning design** for its exceptional functionality and appearance.

Applications:

Ideal for high-end environments like banking, legal, and corporate sectors where design and functionality matter.

Why Choose
Signotec Products from IBS?

• **Exclusive Distributor:** German-engineered precision directly available through IBS.
• **Comprehensive Support:** Full after-sales support, including setup, training, and troubleshooting.
• **Customized Solutions:** Integration into existing systems tailored to client needs.

Signotec signature pads ensure secure, precise, and robust digital workflows, solidifying IBS's role as a trusted partner in digital transformation.

Mobilebase
Rugged Tablets and Vehicle-Mounted Computers

IBS is the official distributor of Mobilebase products, offering high-performance rugged tablets and vehicle-mount computers engineered for enterprise mobility and field operations.

Mobilebase devices are designed to excel in challenging environments, combining durability, reliability, and cutting-edge technology to meet diverse industry needs.

DS60S

Overview:
Designed specifically for enterprise mobility, offering durability and efficiency in a compact form.

Key Features:
- Runs on **Android 10** with a **2.0 GHz Octa-core processor.**
- **5" HD display** with an IP67 rating for water and dust resistance.
- Available with **4,000mAh or 6,000mAh battery** options for flexibility.
- **1.5m drop-resistant** for enhanced durability.

Applications:
Suited for field operations, service industries, and healthcare.

DS4/A

Overview:
A compact, industrial PDA designed for enterprise field mobility needs with options for Android or Windows OS.

Key Features:
- Lightweight and durable with a **built-in aluminum alloy steel plate** for internal protection.
- Supports both **Android and Windows** operating systems.
- Compact design, ideal for environments where portability is crucial.

Applications:
Ideal for on-the-go professionals in fieldwork, utilities, and inspections.

DS70

Overview:
The Mobilebase DS70 is a rugged mobile computer designed to handle challenging environments while maintaining high efficiency and reliability.

Key Features:
- Operating System: Android 11 for seamless compatibility with modern applications.
- Processor: 2.0GHz Quad-core processor ensuring smooth operation and multitasking.
- Display: 5.5" HD+ IPS display offering excellent visibility and sharpness.
- Battery: Available with 4,000mAh or 6,000mAh large-capacity batteries for extended usage.
- Connectivity: LTE Advanced support for fast and stable mobile communication.
- Durability: Certified IP67 for water and dust resistance, with 1.5m drop protection for rugged use.

Applications:
Perfect for industries like logistics, retail, warehousing, and field services where mobility, connectivity, and durability are essential.

DS50

Overview:

The Mobilebase DS50 is a rugged mobile computer built for harsh environments, offering an all-in-one design with Samsung uMCP memory for superior performance and quality.

Key Features:

- Rugged Design: Engineered to endure tough conditions, including drops, shocks, and exposure to dust and moisture.
- Display: Touch-sensitive screen designed for usability in challenging conditions, including compatibility with gloves or wet environments.
- Performance: Powered by a high-performance processor and Samsung uMCP memory for smooth multitasking.
- Battery: Long-lasting battery life ensures extended operation during demanding work shifts.
- Connectivity: Equipped with Wi-Fi, Bluetooth, and optional cellular network support for seamless communication and data transfer.
- Optional Scan Engines: Configurable with advanced barcode scanners and NFC/RFID capabilities for enhanced data capture.

Accessories:

- Docking or charging cradles for convenience.
- Protective cases and screen protectors to enhance durability.

Applications:

Logistics, warehousing, field operations, and industrial settings where reliability and ruggedness are critical.

Why Choose
Mobilebase Products from IBS?

- **Exclusive Distributor:** Offering a full range of rugged devices engineered for demanding industries.
- **Unmatched Durability:** Devices built to endure drops, water, dust, and harsh environmental conditions.
- **Comprehensive Support:** IBS provides robust after-sales service, including training, setup, and maintenance.
- **Tailored Solutions:** Custom configurations available to meet specific enterprise mobility needs.

Mobilebase products empower businesses with **unparalleled reliability, extended operating time, and enterprise-grade features**, making IBS the go-to partner for field mobility solutions.

UIC Payworld
Countertop Payment Devices

As the official distributor of UIC Payworld, IBS delivers high-quality countertop payment solutions designed to meet the evolving needs of the hospitality, dining, and retail sectors.

In a world where payment landscapes are shifting due to online ordering, delivery, and curbside pick-up, countertop terminals remain a critical touchpoint for secure and efficient customer transactions.

Countertop Payment Solutions

UIC Payworld offers a range of countertop payment devices tailored for businesses of all sizes, ensuring convenience, reliability, and security for every transaction. These solutions are crafted to support seamless customer experiences at the counter.

Key Features of UIC Countertop Terminals:

- **Versatility:**

Designed to handle various payment methods, including chip cards, contactless payments, and mobile wallets.

- **Security:**

Built with advanced encryption technologies to ensure secure payment processing.

- **Durability:**

Robust design for long-term usage in high-traffic environments.

- **Ease of Use:**

User-friendly interfaces for quick and hassle-free transactions.

Terminal Options:

Countertop Solution Terminals
- Ideal for businesses seeking simple and reliable payment devices for traditional point-of-sale setups.
- **Applications:** Hospitality counters, retail stores, and service desks.

All-in-One Terminal Devices
- Combines multiple functionalities, including payment processing, receipt printing, and reporting, into a single compact device.
- **Applications:** Restaurants, dining establishments, and small businesses with limited counter space.

PIN Pad POS Devices
- Compact devices designed for secure PIN entry, enhancing customer trust and transaction security.
- **Applications:** Ideal for retail environments and businesses handling high-volume transactions.

Why Choose
UIC Payworld Devices from IBS?

- **Official Distributor:** Access to the latest and most secure UIC Payworld countertop payment solutions.
- **Comprehensive Support:** Installation, integration, and after-sales service to ensure smooth operations.
- **Tailored for Business Needs:** Flexible terminal options to suit varying business requirements and scales.
- **Future-Ready Payments:** Designed to adapt to emerging payment trends and technologies.

UIC Payworld countertop payment devices, available through IBS, provide businesses with the convenience, security, and simplicity needed to thrive in today's fast-paced payment landscape. Whether it is a hospitality venue, retail shop, or dining establishment, these terminals empower businesses to deliver seamless customer experiences.

Sesami (ARCA)

Banking Solutions for Cheque Scanning and Processing

IBS is a proud distributor of Sesami (formerly ARCA) products, offering state-of-the-art cheque scanners and readers that streamline banking operations.

Sesami devices are renowned for their reliability, precision, and innovative features, catering to the dynamic needs of the banking and financial industry.

LS150
(Teller Check Scanner)

Overview:

The Sesami LS150 is a powerful teller check scanner designed for high-capacity, efficient document handling.

Key Features:

- **Capacity:** Handles up to 100 documents with an input feeder and double-feed sensors.
- **Image Resolution:** Front and rear RGB scanning at 100, 200, or 300 dpi.
- **Reader Compatibility:** Supports E13B/CMC7 MICR reading and OCR-A, OCR-B, Barcode decoding.
- **Optional Add-ons:**
  - » 12-nozzle inkjet printer with a 6,000,000 character life.
  - » Magnetic stripe card swipe reader for tracks 1, 2, and 3.
  - » Rotational, self-inking front stamp with rechargeability for over 60,000 items.

Applications:

Ideal for teller counters and banking operations requiring high-speed cheque processing.

LS40
(Teller Check Scanner)

Overview:

The LS40 is a versatile check scanner designed for compact spaces and simplified document feeding.

Key Features:

- **Feeder:** Manual single-hand document feeding with auto-sensing capabilities.
- **Image Processing:** Supports 16 or 256 grayscale levels with black-and-white conversion.
- **Reader Compatibility:** Includes **E13B/CMC7 MICR reading** and OCR-A, OCR-B, Barcode decoding.
- **Optional Add-ons:**
  - » 12-nozzle inkjet printer with a 6,000,000 character life.
  - » Magnetic stripe card swipe reader and ISO/IEC chip card reader.
  - » Plastic card scanning with straight output guide.

Applications:

Ideal for small to medium-scale cheque processing at teller counters.

Software Solutions
Tailored to Optimize Business Operations

IBS provides exclusive, cutting-edge software solutions designed to streamline operations, enhance productivity, and deliver real-time insights for businesses across industries.

Our robust software suite addresses critical operational needs, ensuring flexibility, scalability, and seamless integration with your existing systems.

Inventory Management System

Manage your inventory with precision using a comprehensive system designed for real-time tracking and advanced order fulfillment.

Key Features:

* Real-time inventory visibility for better decision-making.
* Advanced inventory and order fulfillment tailored for distributors.
* A single system to manage inventory across your entire company.
* Generate accurate and actionable reports for insights.

Applications:

Retail, warehousing, and distribution businesses requiring end-to-end inventory control.

Survey Management System

Create, distribute, and analyze surveys with a robust system built to facilitate user collaboration and detailed reporting.

Key Features:

* A rich survey design architecture for professional surveys.
* Integrate with signature capturing.
* Role-based accessibility to encourage secure user collaboration.
* Multilingual support to cater to diverse audiences.
* Extensive analytical reporting for actionable insights.

Applications:

Ideal for businesses conducting customer feedback, market research, or employee assessments.

Stock Taking System

Simplify and optimize stock-taking processes with a system designed for real-time input and advanced integration capabilities.

Key Features:

- Support for scanning and entering operator IDs, product codes, and quantities.
- Timestamped data entry for accuracy.
- Accepts inputs in Excel format for bulk uploads.
- Online and offline functionality to ensure uninterrupted operations.
- Integration services for seamless connectivity with existing systems.

Applications:

Best suited for warehouses, logistics, and retail environments requiring accurate inventory counts.

Guest Management System

Eliminate paper-based visitor logs with an automated solution that enhances operational efficiency and security.

Key Features:

- Automates visitor entry and exit management from a single screen.
- Integration with **Emirates ID readers** for automatic visitor information capture.
- Supports manual input for other IDs like passports, labor cards, and driving licenses.
- Real-time notifications via email, SMS, or call when a visitor arrives.
- Automated signature capturing for security and record-keeping.

Applications:

Ideal for banks, corporate offices, and facilities requiring secure visitor tracking.

Why Choose
IBS Software Solutions?

- **Customizable:** Tailored software to fit the unique needs of your business.
- **Scalable:** Designed to grow with your business and adapt to evolving needs.
- **Seamless Integration:** Ensures compatibility with your existing systems.
- **Comprehensive Support:** Training, maintenance, and troubleshooting to ensure smooth operations.

IBS's software solutions provide **flexible, user-friendly, and secure platforms** to transform business processes, ensuring efficiency and precision across critical operations. From inventory management to visitor tracking, IBS delivers tools to empower your business.

Major
Reselling Partners

The right partner can change everything

Aftersales Support

Commitment to Excellence:

Our dedicated team is committed to delivering seamless implementation, efficient troubleshooting, and ongoing maintenance for all products. We prioritize quality and reliability, ensuring that every solution is optimized for peak performance. From the initial setup to long-term support, our team works diligently to address client needs, minimize downtime, and provide a smooth, hassle-free experience. This unwavering dedication to excellence reflects our mission to deliver superior products and services that consistently exceed expectations.

Key Services:

We provide a comprehensive range of services designed to maximize the value and effectiveness of our solutions. These include in-depth training programs to equip clients with the knowledge and skills needed for optimal use, ensuring they can leverage the full potential of our products. Our expert technical support team is always available to address and resolve issues promptly, minimizing downtime and ensuring smooth operations. Regular updates are provided to keep systems current, improve functionality, enhance security, and adapt to evolving business needs. Additionally, we offer client-specific customization, tailoring our solutions to align perfectly with the unique requirements and challenges of each business. This personalized approach ensures our clients not only achieve their goals but also gain a competitive edge in their industries. By delivering these services, we build strong partnerships, fostering trust and long-term success for our clients.

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